

Gold 59

01

Oxford[®]

NO 789 1/2.2

Goals 59 OK

12-17-00

Make Money

1.1 Company

1.11 Increase rapid money making area

1.111 Commercial lending

1.1111 increase equity holders

1.11111 Get goals

1.11112 Measure results

1.1112 Better select & train loan officers

1.1113 Get more deals

1.1114 Get better systems

1.112 Bring in P.D. to develop & sell

1.1121 Become a pro at sales & development

1.113 Increase profits of VC

1.1131 Get better at investing in funds

1.1132 Put more money in funds

1.1133 Get better at funding co.s

1.1134 Speed up getting cashed out

1.114 Buy lottery winnings

1.12 Get rid of money losing areas.

1.121 Turn around or get rid of Met. Wash

1.122 Turn around CMC

1.123 Cut overhead ~~exp. top people~~

1.1231 Y.S.

1.1232 Servicing

1.1233 Top people

1.13 Get handle on finances -

1.131 get reports of current and future project

1.1311 ~~the~~ cash flow

1.1312 profits

1.1313 goals & performance

1.14 Turn around Ins. Co.s - ~~g~~

1.141 Get A rating

1.142 increase capital and profits

1.2 Make Money - Personal wealth

- 1.2.1 Take 10%+ dividend from Summit
- 1.2.2 Take dividends out of Metro when possible
- 1.2.3 Set aside money from paycheck.
- 1.2.4 Work on saving taxes
- 1.2.5 Invest pretax dollars - Gates, Harman
- 1.2.6 Look at better investments
- 1.2.7 Turn around theater
- 1.2.8 Look at insurance
- 1.2.9 Project increases in wealth and goals